# **DBJ** Projects

Owner's Representation | Project Management | Real Estate Advisory | Planning | Asset Management

### Delivering Projects That Matter

Every building project is an opportunity. A powerful chance to do something amazing. And to ensure the work is worth it, projects need to be well-managed. The planning must be practical. Leadership must be level-headed. Communication must be clear.

At DBI, we partner with clients and project teams across each step and challenge, guiding projects through every detail, enhancing a sense of possibility, and empowering bold decisions in difficult moments.

Our goal is to be a steady hand through the process. Because when every decision is made by committed people working collaboratively, the end result becomes even more satisfying.





We are an owner's representation firm, specializing in project management and real estate advisory. We believe transacting, building, and maintaining a space should uncover opportunities to make things better and empower bold decisions even in difficult moments. That's why, since our inception in 2002, we have provided our clients with a steady hand through hundreds of real estate and capital projects.

Whether we're partnering with major institutions, private companies, public agencies or nonprofit organizations, our work goes beyond simply representing our clients' interests. Instead, our partners rely on us to dive fully into their projects, thoughtfully creating and advancing the strategic planning, budgeting, scheduling, and execution of their visions.

In a complex industry, our multi-disciplinary team is recognized for their unfailing dedication and experience in cutting through unexpected challenges successfully. We bring unique passion to our work and clarity to every conversation, which is the key to our many long-standing client relationships.

Headquartered in New York City, we have offices in Boston, Austin, and Philadelphia, and provide real estate and capital project support services to locations throughout the United States and internationally.

We are independently owned and managed by six New York City based partners.

#### **Our Expertise**

#### **By the Numbers**

22 **YEARS OF EXPERIENCE ACROSS ALL SECTORS** 

60+ **TEAM OF OWNER'S** REPRESENTATIVES

4 **OFFICES ACROSS THE** U.S.: NYC, BOSTON, PHILADELPHIA, AUSTIN

\$2.5B **IN ACTIVE CONSTRUCTION UNDER MANAGEMENT** 

20 **STATES DBI HAS WORKED IN** 

#### **DBI's Approach**



BARNARD

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Hillman

Housing

Coop



**KIPP:** 

**Public Schools** 



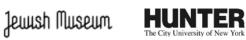


Booking.com

Dorie Miller Housing Cooperative



PACENYC PERELMAN PERFORMING ARTS CENTER



Ford



THECOOPERUNION



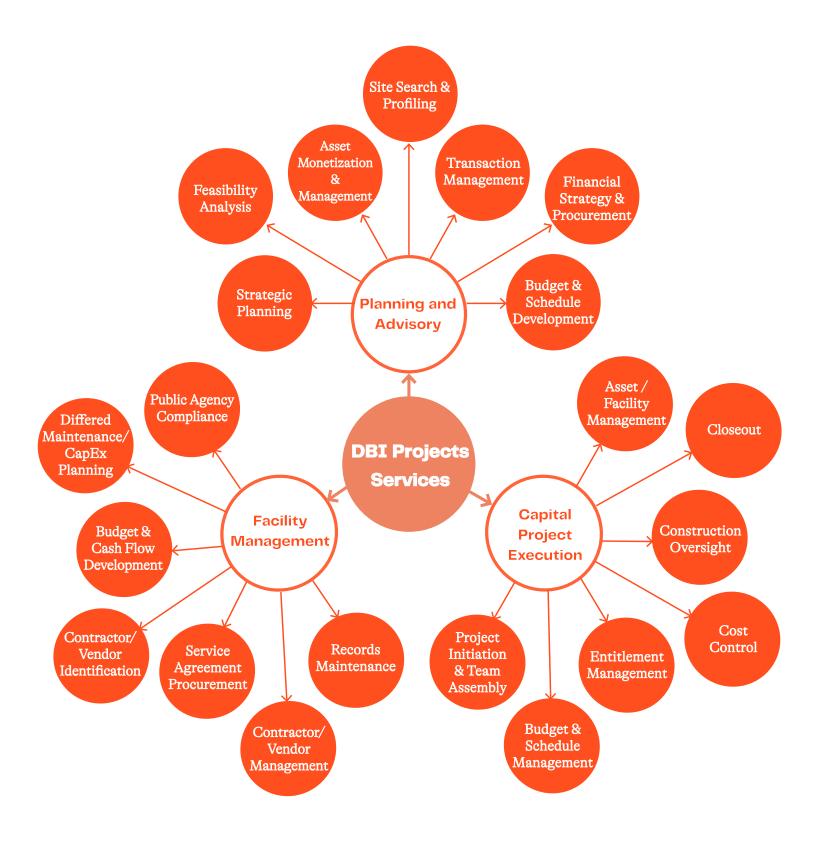
UNIVERSITY

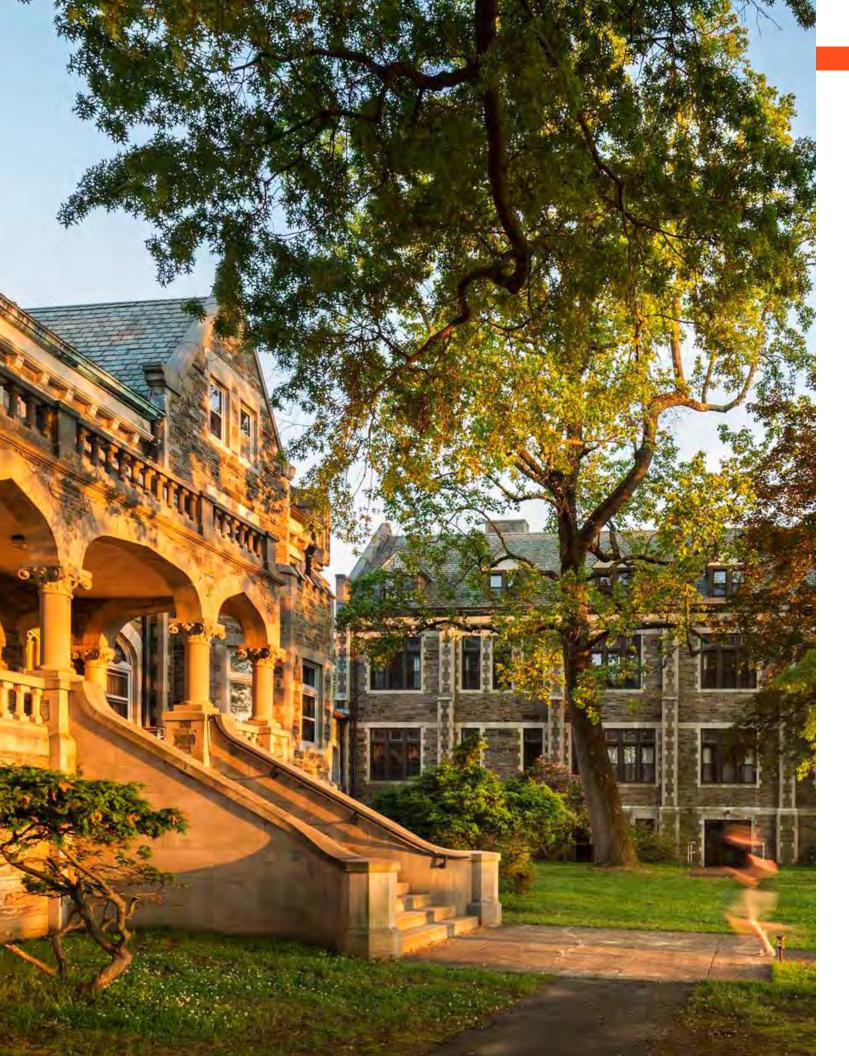






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#### **Common Challenges**

#### **Balancing Collaboration With Deadlines**

Project Managers often underestimate the amount of direction required to resolve conflicts during revisions, resulting in a stifled design process or derailed timeline.

#### **Face-Value Input Integrated into Budget & Schedule**

If Project Managers do not apply a sufficiently critical lens to input from consultants, they open the door to challenges/surprises further down the road.

#### **Passive Approach to Entitlements**

Believing their ability to manage the entitlement process is limited, Project Managers often take a back seat, resulting in long response times and delays.

#### **Communicating Ineffective Leadership**

A cursory approach by the Project Manager to the nuanced bid process communicates to the contractor they should "price-in" a disorganized or inexperienced team structure into the contract, reducing the overall value to the client.

#### **Reducing Oversight During Construction**

Without the proper up-front due diligence and limited involvement during construction, budget and schedule issues are often revealed too late to take measures to avert them. at which point responses by the Project Manager can lack the necessary resolution to handle the problem.

#### Handing Over Closeout to Contractor

This tendency by Project Managers leaves room for punch-list items to be overlooked, causing the Owner problems long after the project's completion.

#### **DBI's Approach**

#### **Emphasizing Individual Accountability**

By setting realistic expectations for the team and opening consistent channels of communication. DBI leads the project team to timely resolutions without stifling creativity.

#### **Exhaustive Up-front Schedule & Budget Development**

We go to every length to understand the variables that might affect budget & schedule parameters and integrate contingencies critical to on-time, under-budget delivery.

#### **Consistent Follow-Up with Public Agency Officials**

DBI maintains regular contact with public agency officials, remaining conscientious of their time and respectful throughout to facilitate the entitlement process.

#### **Managing a Professional Bid Process**

A bid process with high-quality documents and a realistic project schedule results in the most competitive pricing, as contractors see the project is being managed professionally and therefore reducing their own liability.

#### **Diligent Team Oversight During Construction**

Proactive tracking and communicating enables DBI to catch and complete any work that falls through the gaps, seek out opportunities for more efficient workflows, and address exposures in advance. Should a crisis be unavoidable, we assume a "do what it takes" mindset to find a solution.

#### **Rigorous and Organized Closeout**

We work with the contractor and public agency officials to develop a detailed punch list and ensure each item is explicitly closed out, ensuring timely occupancy. DBI follows up with all project contributers to ensure all relevant documentation is provided in a binder to Owner.

#### DBI

#### **Our Projects**



#### **The Sheffield**

Location	DBI has been hired by The
New York, NY	Sheffield Condominiums
	to oversee the execution
	of a series of capital
Date	improvement projects to
2024-Present	the Hells Kitchen ultra-
Project Size	luxury residences.
941,000-sf	



#### **Hillman Housing Coop Portfolio**

Location	
New York, NY	
_	
Date	
2021-Present	
Project Size	
300,000-sf	

Hillman Housing Coop hired DBI to serve as its Owner's Representative on an ongoing basis, starting with the oversight of a series of capital improvements to the historic properties.



#### Seward Park Coop Portfolio

Location	DBI managed a portfolio
New York, NY	of major infrastructure
	upgrades and led a master
	planning effort that re-
Date	envisioned the campus.
2019-2022	The Board relied on DBI's
Project Size	cost-effective strategies
2,000,000-sf	to streamline the decision
2,000,000-ST	making process.



#### **Henley Road Residences**

Location **Queens, NY** 

Date 2007-2009 Project Size 110,000-sf DBI partnered with St. John's University to deliver much needed off-campus, quality student housing. Leveraging our private sector relationships, we assembled six properties in Jamaica Estates in Queens, in proximity to the University campus.







#### **Gouverneur Gardens Coop Portfolio**

Location New York, NY
Date <b>2024-Present</b>
Project Size <b>6 towers</b>

With significant capital improvement projects underway, the coop has entrusted DBI to manage the process across all six towers. DBI developed a phased approach that prioritized limiting disruptions to building residents.



#### Newlab at the Brooklyn Navy Yard

Location New York, NY

Date 2012-2016

Newlab is a multidisciplinary, high-tech design and prototyping center. DBI led the development and project management of Newlab from conceptual planning and financing through completion.

#### **Our Projects**



#### **Dorie Miller Housing Coop Portfolio**

Date

Location DBI assisted the Dorie Miller Housing **New York, NY** Company, Inc. in obtaining funding for critical capital projects, 2022-Present and now serves as Owner's Representative Project Size on the execution of the 290,000-sf work.



#### 485 Central Park West Coop

Location	DBI managed the interior
New York, NY	renovation of the 164
-	apartment coop on the
	upper west side. DBI
Date	reviewed and tracked the
2024-Present	contractor's progress,
Project Size	the project's budget, and
U U	coordinated all parties
6 floors	involved in the renovation.

#### DBI

#### **Our Projects**





#### PAC NYC Perelman Performing Art

DBI managed the

development of the

the team selection,

schedule, design

and below-grade

construction.

complex PPP, including

procurement processes,

project budget, project

Location	
New York,	NY

Date 2014-2018

Project Size 120,000-sf



#### **Belmont Hill School**

DBI is managing a
portfolio of planning
projects across the 32-acre
campus, an independent
boys school. This includes
facilities renovations, MEP
upgrades, space utilization studies & upgraded parking facilities.



#### **CIEE Portfolio**

Location	DBI has served as
Worldwide	Program Manager for the
	Council on International
	Educational Exchange
Date	since 2013. DBI also
2013-Present	manages and analyzes
Portfolio Size	over 80 assets, across 31
565,000-sf	countries for CIEE.
505,000-51	



#### **The Fessenden School**

Location	DBI is currently
West Newton, MA	supporting The Fessenden
	School, an independent
	boys' boarding and
Date	day school for Pre-K
2020-Present	through 9th Grade, in
Portfolio Size	the development of a new
	dining hall on their 41-
58,000-sf	acre campus.



#### **Pace University Portfolio**

Location **New York, NY** 

Date 2020-Present Portfolio Size 225,000-sf

DBI has worked with Pace to manage and implement more than 300,000-sf of major capital projects with another 250,000-sf of improvements planned as part of the University's revitalization if it's NYC Campus Master Plan



#### **The Hip Hop Museum**

Location	DBI is managing the
The Bronx	reinvention of the
	Universal Hip Hop
	Museum at their \$80M,
Date	new home in Bronx
2023-Present	Point.
Portfolio Size	
55,000-sf	

#### **Our Projects**





#### **KIPP Public Schools Portfolio**

Location

Date

New York, NY

2018-Present

Portfolio Size

420,000-sf

Currently DBI is managing three new ground-up developments for KIPP in the Bronx. Additionally, DBI managed the fit-out of an incubation school space as part of our ongoing engagement with KIPP.



#### Palazzo Capizucchi

Location Rome, Italy

Date 2017-2019

Portfolio Size 9,700-sf

DBI led the property search and negotiation that resulted in the leasing of the Palazzo Capizucchi. It will serve as an academic facility for the nonprofit Council on International Educational Exchange (CIEE).

#### Our Projects





#### The Jewish Museum

Location

Date

New York, NY

2023-Present

Bard College Berlin	Residences
Location	DBI developed and

DBI developed and
managed Bard College's
Residences in Berlin,
providing 39 apartments
and housing 120
students.

DBI Projects has been
engaged to manage and
assist The Jewish Museum
in their upcoming
renovation to re-imagine
the 4th floor to better
support engagement in
educational programs and
events.



#### **The Princeton Center of Arts & Education**

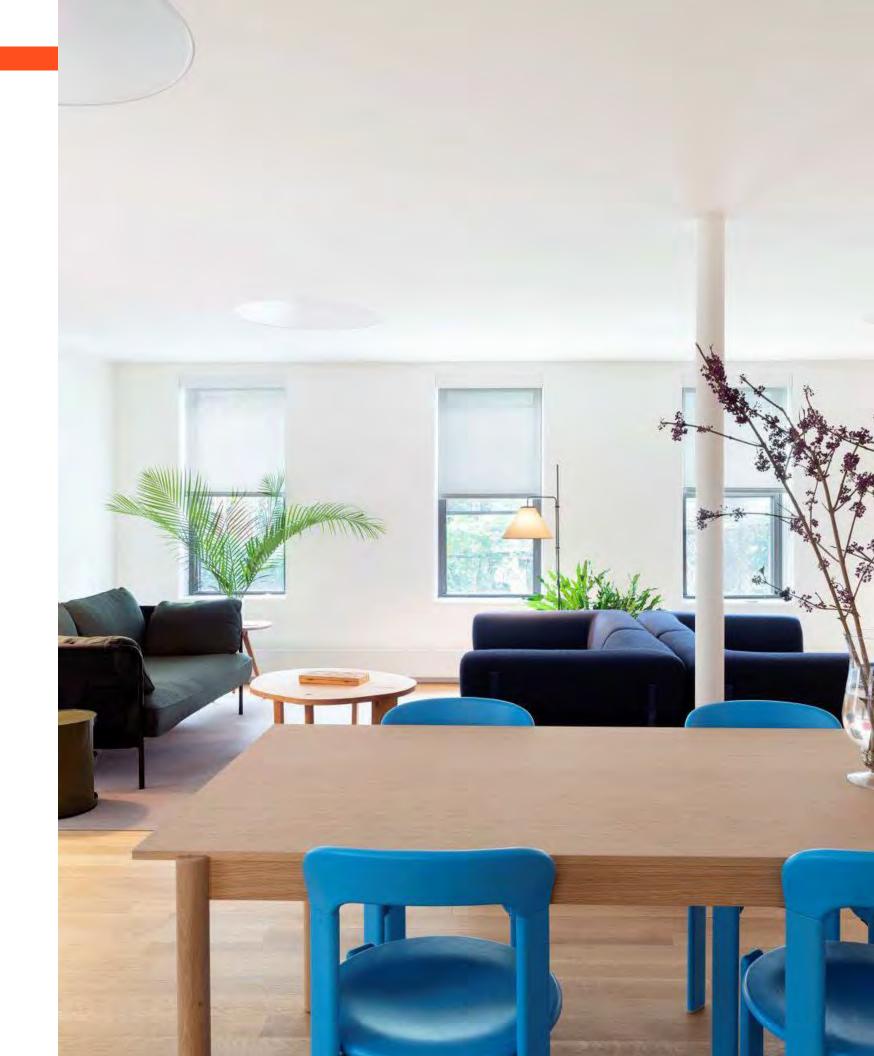
Location	DBI Projects worked
Princeton, NJ	with the client to
-	reimagine the site as a
	profitable educational
Date	campus. DBI rezoned the
2010-Present	site, secured a long-term
Project Size	private school tenant and
160,000-sf	oversaw the design and
100,000-51	construction.



#### **G27 Student Residences**

Location	Γ
Berlin, Germany	sever
	for
	st
Date	aca
2013-2015	selecti
Project Size	its v
·	and r
80,000-sf	

DBI Projects explored everal European capitals for the location of a new student dormitory and academic campus before lecting Berlin, known for its vibrant cultural scene nd reputation for being a city of reinvention.



#### DBI

#### **Our Projects**



#### **Cooper Union Portfolio**

Location	DBI provides a range
New York, NY	of advisory and
	management services
	to The Cooper Union
Date	for the Advancement
2019-Present	of Science and Art,
	regarding its distinctive
	portfolio of real estate in
	the East Village.



#### St. Ann's Warehouse

Location <b>New York, NY</b>
Date <b>2012-2016</b>
Project Size <b>30,000-sf</b>

DBI was first engaged by St. Ann's Warehouse, to conduct a real estate search for their new home. This resulted in DBI managing the development & renovation of their flagship theater.



#### **Bard College Annandale Residences**

Location	DBI is currently
Annandale-on-	managing and
Hudson, NY	developing Bard
·	College's Annandale
Date	Residences in upstate
2022-Present	New York. This project
Project Size	is targeting both Passive
150,000-sf	House and LEED
	certification.



#### **15 Beekman Residences**

Location <b>New York, NY</b>	DBI provide experti
	Pace t
Date	agre Green for
2020-2023	the 26-s <sup>-</sup>
Project Size 210,000-sf	tower. DE developme style dou

led development tise on behalf of to structure the eement with SL r the delivery of

story mixed-use BI managed the ent of the suiteormitory rooms.



#### **CalArts Portfolio**

Location Santa Clarita, CA

Date 2023-Present

Portfolio Size Campus-wide

DBI developed shortand long-term plans for space utilization. DBI led planning exercises with CalArts to create prioritization matrices, space plans and an actionable plan.



#### **Newlab at Michigan Central**

Location	DBI worked with Newla
Detroit, MI	on their Mobility Studi
-	& Detroit Headquarter
	Together, DBI an
Date	Newlab collaborated t
2021-2023	establish the project
Project Size	program, vision, an
0	construction strateg
270,000-sf	

#### **Our Projects**



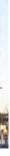
#### **Barnard College Portfolio**

Location Morningside Heights, NY Date 2020-Present Portfolio Size

Campus-wide

DBI has been overseeing the implementation of a series of capital projects across Barnard College's campus. Most recently this included their new Center for the Study of Child Development.





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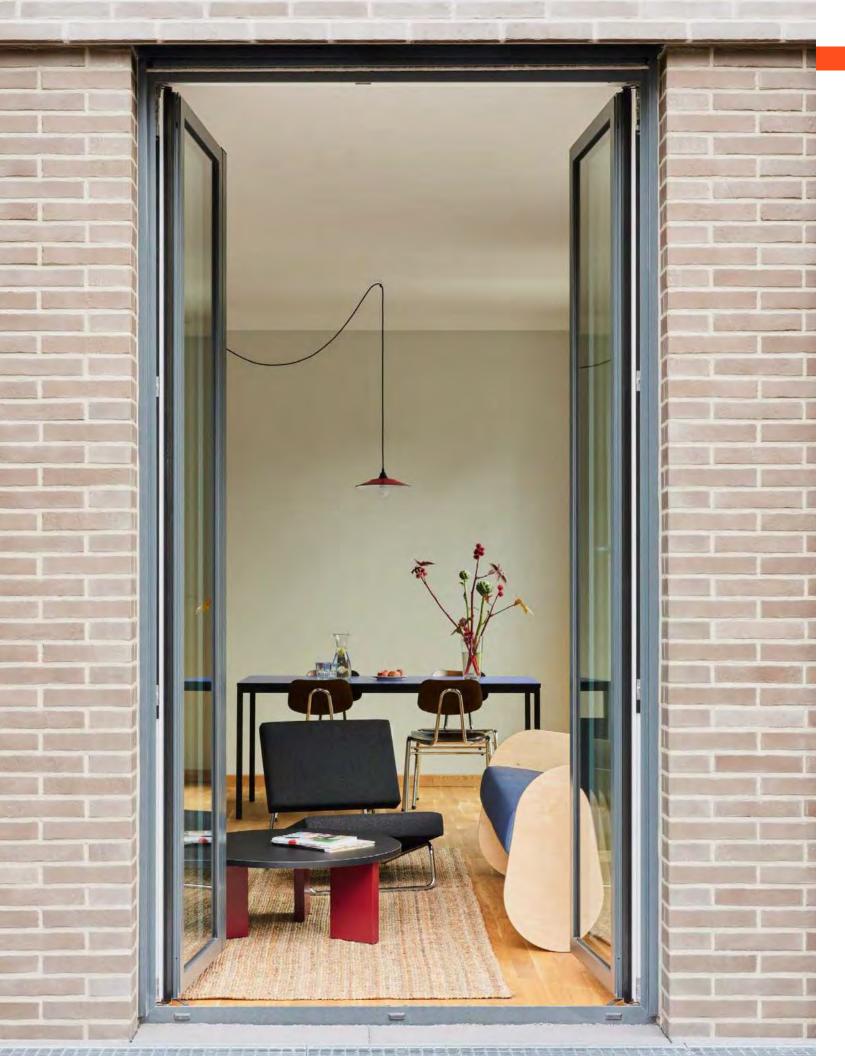
#### CUNY

Location **New York, NY** 

Date 2024-Present Portfolio Size

Campus-wide

As a part of our on-call agreement with CUNY, DBI is overseeing the monetization of a prominent location in Manhattan.

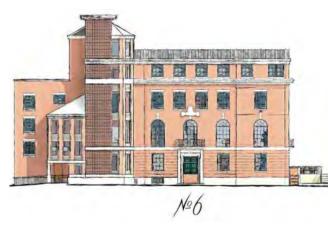




#### **Uncommon Schools Portfolio**

Location
Boston, MA; Brooklyn,
NY; Newark, Camden, NJ
Date
2012-Present
Portfolio Size
2,000,000-sf

DBI has completed more than thirty projects & over a collective 2,000,000-sf. Including ground-up constructions renovations of historica buildings, summer projects and real estate assessments



#### **MIT Number Six Club**

Location Cambridge, MA

Date 2023-Ongoing

Project Size 20,000-sf

DBI has been engaged as the project manager to oversee a renovation by coordinating with various stakeholders, managing timelines, ensuring quality and budget adherence, and making sure that the project's objectives align with the Club's goals.

#### **Our Projects**



#### **Cooper Union Portfolio**

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Location New York, NY Date 2019-Present Project Size Campus-wide

DBI provides a range of advisory and management services to The Cooper Union for the Advancement of Science and Art, regarding its distinctive portfolio of real estate in the East Village.



#### **DREAM Mott Haven Campus**

Location	DBI represented
New York, NY	DREAM from the
-	project's inception, to
	transform a 120-year-
Date	old former icehouse in
2018-2023	Mott Haven into a new
Project Size 160,000-sf	160,000-SF school for
	Pre-K through 12th
	grades.



### **START THE CONVERSATION**





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## **DBI** Projects